

# Master Selling by Serving

## COURSE DESCRIPTION

Through this course, you will find yourself finally and forever stepping across the line that separates so many struggling salespeople from those who win big - month after month and year after year. You will learn the six basic concepts you MUST understand before you will ever earn large commissions, and the one fundamental step you must develop to earn huge commissions while still enjoying your work. Some of the world's best sales professionals used the principles contained in this course to raise themselves from a modest salaried position to millions in annual commissions. This course is about YOU and how you think. It's not about working harder or longer; it's about making those vitally important inner changes that separate the successful from the rest of the less successful people. In this powerful course, we will show you the exact system for earning 6 or 7-figure incomes every year - and how to have fun doing it.

### DISCIPLINE

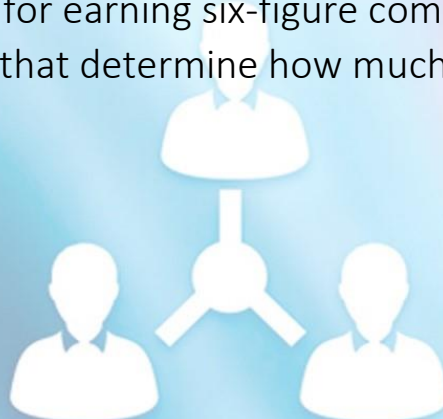
Leadership and  
Management

### DELIVERY METHOD

In-house

## COURSE CONTENTS

- Six Concepts to Learn before earning large commissions
- Letting Go of Past, to Begin with Clean Slate
- Value of Social Media as an Effective, Profitable and Business Building Tool
- Relationships Establishment for Easy Referrals Access
- A proven plan for earning six-figure commissions
- Three Factors that determine how much money you earn



## CONTACT US

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